



Aptos/La Selva Fire Protection District

6934 Soquel Drive ▪ Aptos, CA 95003
Phone # 831-685-6690 ▪ Fax # 831-685-6699

March 8, 2018

REQUEST FOR PROPOSALS (RFP) FOR: Mobile Radios, Accessories, and Installation

RFP: # 2018- 3

DEADLINE FOR SUBMITTAL: April 11, 2018, at 2:00 PM

SECTION I – REQUEST FOR PROPOSALS

The Aptos/La Selva Fire Protection District (District) invites written proposals for the purchase and installation of mobile radios and accessories. The installation will replace existing Kenwood TK-790 radios interfacing with David Clark intercom system.

The project manager for this procurement is Captain Aaron Paasch. All questions related to the mobile radio and accessories specifications may be directed to him at 6934 Soquel Drive, Aptos, CA 95003 (831-685-6690) or via email to Aaronp@aptosfire.com . Division Chief Scott Cullen at the same address and phone number or via email at Scottc@aptosfire.com may be able to answer some technical questions. All questions regarding the procurement process may be directed to Director of Business Services Tracy New at the same address and phone number or via email at Tracyn@aptosfire.com.

The Aptos/La Selva Fire Protection District reserves the right to reject any/or all offers, to waive any informality or irregularity in any offer, and reserves the right to make any award, as determined most advantageous to the District, total price and other factors considered.

Bidders are responsible for familiarizing themselves with the procurement process, mobile radio and accessories specification and the requirements, terms, and conditions of this procurement. A pre-proposal conference **will not** be conducted.

SECTION II – BID INSTRUCTIONS

Sealed written proposals will be received at the office of the Director of Business Services, Aptos/La Selva Fire Protection District, 6934 Soquel Drive, Aptos, CA 95003, only until 2:00PM on April 11, 2018.

The Price Proposal shall include the following:

- a. All prices shall be FOB Aptos, California.
- b. All prices shall be firm for 120 days, unless otherwise stated by the vendor.

SECTION III – PRODUCT REQUIREMENTS AND SPECIFICATIONS

The District desires a product that meets or exceeds the specifications with the following accessories:

RADIOS AND ACCESSORIES

1. Fourteen (14) Kenwood TK5710GHK mobile radios single remote control head (or equivalent)
2. Six (6) Kenwood TK5710GHK mobile radios dual remote control head (or equivalent)
3. Installation including programming, labor, and materials

TK 5710GHK Specifications

General Features:

- 50W & 110W (136 - 174 MHz)
- 45W (450 - 520, 400 - 470 MHz)
- 50 Zones / 512 Channels
- Conventional FM & P25
- P25 Digital Trunking (Optional)
- Personality Lists
- Zone/CH Voice Announce
- Emergency Feature Set
- Single Zone/Multi-Zone Scan
- Dual Priority Scan
- Easy Option Ports (26-pin)
- DES 16-Key SCM Option
- AES/DES 16 Key Encryption Options
- Tactical Group
- VGS-1 Voice Guide Storage Capable
- Fleetsync® or FleetSync® II

Other Features:

- MIL-STD 810 512.X Driven Rain
- MIL-STD C/D/E/F , IP-54
- Windows Programming & Tuning

SECTION IV – EVALUATION OF PROPOSALS

The District will be the sole judge as to technical acceptability of any item(s) offered. Any bidder who is found to be not qualified will be notified and their Price Proposals will be returned. All fully qualified bidder's Price Proposals shall then be opened in public and the qualified low bidder shall be awarded the contract.

SECTION V – GENERAL REQUIREMENTS AND INSTRUCTIONS

A. Exceptions and/or deviations.

No exceptions to or deviations from the minimum requirements, instructions, or conditions will be considered UNLESS such exceptions or deviations are specifically noted by the proposer on the request form, and accompanied by a detailed statement completely and clearly defining the exceptions and/or deviations.

B. Model designations and descriptions.

Any model designations or descriptions that may appear in this request are solely for prospective vendor's reference, and are used only as an indication of the general type and quality of products considered acceptable. Accessories listed herein are known to meet the performance and quality needs of the user and are intended as a guide to prospective bidders. Offers on products of comparable quality and performance capabilities will receive consideration, providing they meet the technical approval of the District and conform to the conditions of this request concerning exceptions, variances and/or deviations.

C. Preparation of Proposals

- 1) Proposers are expected to examine all specifications contained in this request, and furnish all information required. Failure to do so will be at the proposer's risk and may result in disqualification.
- 2) All questions and requests for clarifications pertaining specifications and product suitability shall be directed to person(s) stated in Section I.
- 3) Oral communications of District officers or employees concerning this request shall not be binding on the District, and shall in no way excuse the proposer of their obligations as set forth in the written request.
- 4) Proposal shall be accompanied by a list of references, including names, phone numbers, and addresses for whom similar products have been sold to during the past 12 months.
- 5) Requests for clarifications or modifications to this request for proposals must be received in writing by the project manager at least 7 days prior to the deadline set for submittal, to allow for publishing of any addenda determined by the District to be necessary.

D. Withdrawal of Proposals.

Price Proposals shall be valid for a period of one hundred and twenty (120) days after the opening thereof, and prices shall remain firm during that period.

E. Any award will be made or proposals rejected by the District as soon as possible after opening.

F. Should any bidder intend to vary from the specifications of this Request, they shall provide with their proposal, complete specifications describing exactly what they proposes to furnish. They shall call attention to and explain fully in writing any variance from the District specifications. Unless any variances are so stated, the contractors will be expected to furnish work and materials or equipment as specified by the District.

G. In submitting a proposal, the Contractor warrants that any materials furnished will be new. The Contractor further guarantees that all materials shall be free from defects in materials and workmanship for the lifetime of the product and that any such defects be corrected without cost to the District.